

PLACEMENT CELL
For GRADUATES AND POST GRADUATES
OF B.COM, BMS AND BAF

SARAS India Systems Pvt. Ltd. (Hyderabad) has urgent vacancies on the below given profile for graduates and Post- Graduates.

Details are as follows:

1) Inside Sales – 7 positions

- Understanding clients digital advertisements requirements and proposing the best possible solutions / media Concepts in the form of online listings, microsites and digital banners.
- Handling a predefined set of leads to create online acceptance of possible e-advertisements to ensure deliveries.
- Conceptualize & Implementing effective sales strategies to drive sales / monetization.
- Communicating with potential prospects (High end customers / Owners) essentially over the phone calls & e-mails.
- Engage & retain clients with immediate query resolution, regular follow ups & value delivery.
- Creating new business opportunities by marketing online based solutions & services to HNI clients.
- Participating in achieving overall business plans for increasing profitability & revenue base.
- Nurture relationships effectively with existing & new customers.

Work Location: Kondapur, Hyderabad.

Interested Students have to contact on the below given contact and email the Resume to nmfcplacement@gmail.com by writing the **subject : Vacancy for Saras Group**

- Sravan Kosana | HR Manager | SARAS India Systems Pvt. Ltd.
- Mobile: 897877272 | whatsapp: 9966546066
- Call time: 11PM to 5 PM IST

2) Recruiter Fresher: 3 positions

- Responsible for searching and recruiting the candidates on various skills set as per the job specifications.
- Handling a smooth coordination with clients for feedback and follow up.
- Searching resumes in various Job Portals & social networks and good understanding in Head Hunting.
- Matching the profile of the candidate as per the job description.
- Conducting initial interviews by phone or face to face to determine experience and skill level.
- Ensuring candidates are available and ready to take up the position.
- Ensuring that resume appropriately reflects candidate s experience and requirement.
- Negotiating salaries with candidates and pay rates with subcontracting companies to close the position.
- Arranging client interviews and completing required paperwork if a candidate gets selected for the position.
- Maintain the candidates record in data bank.

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I/C Principal