

12/10/2022

PLACEMENT NOTICE
FOR GRADUATES/ EX-STUDENTS STUDENTS AND ALUMNI
OF B.COM, BMS, BAF, B.A.MMC, B.SC (IT & CS), M.COM & M.SC
(IT)

Beyond Codes is looking for a Sales Business Development Associate in their company.

Details are as below :

COMPANIES & JOB PROFILE	Beyond Codes
Location	Chandigarh
JOB POSITIONS/ PROFILES:	Sales Business Development Associate
JOB TIMINGS	5:30 p.m. to 2:30 a.m. (pickup and drop service provided) Monday to Friday
JOB DESCRIPTION :	<ul style="list-style-type: none">● Must be comfortable using and working with technology (we are a technology-based company).● Uncover new business opportunities within the client base.● Develop & help maintain new business relationships by following up with regular proactive contact.● Provide smooth transition of accounts to the sales support staff through effective internal communications and proper documentation.● Conducting online marketing research on the new business leads.● Use of HubSpot CRM to provide details as activities which may lead to documented opportunity that is transitioned to sale.● Enter information into computers.● Schedule appointments for sales representatives to meet with potential clients.● Explain products or services in detail.
RESPONSIBILITIES	<ul style="list-style-type: none">● 2 plus years of sales and telemarketing experience with a background in market research.● Past achievement in new and expanded client business generation.● Demonstrated ability to actively manage multiple tasks.● Must be a goal oriented, persuasive, self-motivated and independent worker.● Must be able to work well under pressure and be efficient in meeting deadlines.● Must be willing to travel.
Qualifications	Graduate is compulsory
SALARY	Rs. 4.2 to 8.4 LPA

How to Apply	<p>Send your Resumes in PDF format on placements@nirmala.edu.in and mark CC to devanshishah@beplaced.in latest by Saturday, 15th October, 2022 by 12 noon.</p> <p>NOTE WHEN YOU ARE SENDING THE RESUME:</p> <p>1) RESUME HAS TO BE IN PDF FORMAT</p> <p>2) WRITE THE COMPANY NAME IN WHICH YOU ARE APPLYING.</p>
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Note-Company is looking for immediate joiners



I/C Principal