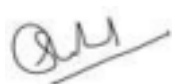


2/6/2023

**PLACEMENT NOTICE**  
**FRESH GRADUATES AND GRADUATED STUDENTS**  
**of B.COM, BMS, BAF, BMM & M.COM**

Bajaj Allianz has an urgent requirement of Sales executive vacancies. Details are follows :

NAME OF COMPANY	Bajaj Allianz
JOB PROFILE	<p>Sales executive</p> <p><b>Job Type:</b> Full-time</p> <p><b>Job Function:</b> Sales</p>
QUALIFICATION	Bachelor's Degree or Currently Given Third Year Exams.
LOCATION	Mumbai and Rest of Maharashtra
SALARY	<p><b>Graduates:</b> 3 LPA (Fixed)+Incentives (Performance based)</p> <p><b>Post Graduates:</b> 3.5 LPA (Fixed)+Incentives (Performance based)</p>
RESPONSIBILITIES	<ul style="list-style-type: none"> <li>Responsible for target achievement of Life Insurance.</li> <li>Acquire, build &amp; maintain strategic relationships with clients sources, develops &amp; amp;</li> <li>analyses customer needs to establish a client centric business environment, proposes and implements a solution.</li> <li>Cross sales, try to up sells and timely renewal of client's insurance requirements</li> <li>Responsible for increasing share of business by offering an entire range of products by achieving Monthly, Quarterly and Annual targets.</li> <li>Optimal use of given lead on a daily basis &amp; amp; Achieving cost efficient operation.</li> <li>Managing product mix, persistency, Lead Conversion% etc</li> <li>Managing accurate maintenance &amp; updating database.</li> <li>Achieving goal sheet &amp; contest achievement on weekly basis</li> </ul> <p><b>LINK TO VIEW JOB DESCRIPTION :</b></p> <p><a href="https://drive.google.com/file/d/1IAlecpOEXbTMlhAL9fEYg25v-qT8awt7/view?usp=sharing">https://drive.google.com/file/d/1IAlecpOEXbTMlhAL9fEYg25v-qT8awt7/view?usp=sharing</a></p>
SKILLS REQUIRED	<ul style="list-style-type: none"> <li>Communication in English, Hindi &amp; other Regional Language (Local candidate will be preferred)</li> <li>Keen to work in a highly competitive environment</li> <li>Right attitude &amp; never – say- die mind-set</li> <li>Achieving the given sales target.</li> </ul>
HOW TO APPLY	<p><b>Click on below given link and fill the details</b></p> <p><a href="https://forms.gle/YzGnHtR3WVNyk4Gi8">https://forms.gle/YzGnHtR3WVNyk4Gi8</a></p> <p><b>Latest by 5th June, 2023 till 12 noon.</b></p>



I/C Principal