NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE

26/7/2023

PLACEMENT NOTICE FIRST, SECOND, THIRD YEAR AND POST GRADUATES OF ALL PROGRAMMES

Moneywise Finvest Limited (Stoxkart - Discount Broking) has an urgent requirement of a Sales Executive in their company. Details are follows:

NAME OF COMPANY	Moneywise Finvest Limited (Stoxkart - Discount Broking)
JOB PROFILE	Sales Executive (For Executive and senior Executive Role - Candidate should be Graduate) Job Type: This will be on the payroll of the company.
NO. OF VACANCIES	20
Company Profile	Please visit https://www.stoxkart.com/ for more details about the company.
JOB LOCATION	Goregaon (East), Mumbai 400063.
JOB RESPONSIBILITIES	Business/ Operational/ Functional/ Financial Perspective. - Responsible For Achieving Sales Target And Monthly Benchmarks Set By Supervisors. - Maintaining Call Quality (Quality Score Should Be Greater Than 80%). - Complete responsibility for lead generation, sales & lead conversion for Demat Account (Discount Broking). - Updating CRM With In Prescribed TAT. - Keep Abreast Of Cross Sell Products (Insurance/ MF). - Generating Leads Through Cold Calling & References. - Timely Follow-Up With Prospects Within Framework Of Company Compliance. - Maintaining relationships with existing customers. - Converting At-Least 15% Of Assigned Talisma Leads.
QUALIFICATION	FIRST, SECOND, THIRD YEAR AND POST GRADUATES OF ALL PROGRAMMES
SALARY	15,000 to 20,000 + Incentives (Depends on the success of Interview and short listing)
HOW TO APPLY	Application Link: (Kindly apply on this link on or before, 28th July, 2023) https://forms.gle/SwWmEDGZxM8nHY6U7

