NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE AND SCIENCE

## NMFC/COM-21/AUG2023

26<sup>th</sup>/August/2023

## **PLACEMENT NOTICE**

## FOR EVERY YEAR STUDENTS OF ALL PROGRAMMES

**JP Infra** is a real estate company , having a vacancy of Executive - Presales. Details are follows :

NAME OF COMPANY	JP Infra – <u>https://www.jpinfra.com/</u>
JOB PROFILE	Executive - Presales
JOB LOCATION	Malad (Mumbai)
JOB TYPE	Full Time / Part Time
QUALIFICATION	HSC or Any Graduate
WORKING DAYS	6 days working.
SALARY	<ul> <li>For students looking for full time employment CTC - Rs.15,000 - Rs.30,000 Monthly + Incentive.</li> <li>For students looking for part time employment CTC - Rs. 7,000 - Rs. 12,000 Monthly + Incentive.</li> </ul>
ELIGIBILITY	<ul> <li>Fresher - Candidates who have completed their graduation</li> <li>Under graduates - Minimum 1 year of experience in tele calling industry.</li> <li>Part time - Experienced, excellent communication skills &amp; 5 hours shift window starting from 11 PM</li> </ul>
DESIRED SKILLS	<ul> <li>Communication skills: Pre-sales candidates must possess excellent verbal communication abilities to effectively engage with clients and convey project information in a clear and concise manner.</li> <li>Technical expertise: A solid understanding of the project or service being offered is essential for pre-sales candidates. They should be able to demonstrate their knowledge and answer technical questions from potential customers.</li> <li>Analytical thinking: Pre-sales candidates should have strong problem-solving skills and the ability to analyse customer needs and provide tailored solutions.</li> </ul>
RESPONSIBILITIES	• Attending in-bound and making out-bound calls to prospective clients

	<ul> <li>Providing new and on-going project information along with details as requested by clients for e.g. location, size, configuration, amenities, price etc.</li> <li>Schedule clients for site visit to experience the project location and other facilities.</li> <li>Ensure follow-up with prospective clients via SMS, Calls.</li> </ul>
HOW TO APPLY	Interested candidate kindly share your resume via whatsapp - +91-8657005865 or Email - <u>careers@jpinfra.com</u>

Pooran

(Vice-Principal)

(I/C Principal)